



### About Chryso India Pvt. Ltd. :

Chryso India is a part of global Chryso Group which in turn is a part of Saint. Gobain Group. Chryso makes admixtures for concrete industry. It is a batch production using chemical processes. Each formulation has to be custom designed for specific client/project requirements. It involves doing several trials by iterations till a final solution is found that meets all specifications.

Ingredients used to make formulations are of two types – standard & non-standard. The company keeps standard ingredients in stock & non-standard ingredients are procured as & when required. Some ingredients have limited shelf life.

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### Client Quote :

“In India we have five manufacturing plants across different geographical locations. Due to wide range of products, we handle a very large variety of raw materials and finished goods. Working based on inaccurate forecasts was resulting in generation of slow moving inventory.

The total value of such inventory at beginning of the year 2022 was around 2.5 crores. This reduces available cash flow as money gets tied up in inventory. It also created obsolescence issues for certain materials which had to be written off causing a reduction in our profit margins. In spite of taking efforts to liquidate such slow moving inventory, its value would remain around 2.5 crores because new slow moving inventory kept getting generated.

Shifting to TOC based replenishment system for procurement of raw materials in combination with an effective monitoring mechanism, both put by Keur, has helped us in preventing generation of new slow moving inventory.

As a result, for the first time, our slow moving inventory value has reduced from 2.5 crore to 1.5 Crore - a reduction of 40%. We are confident of reducing this even further & bring it close to zero. “

Yayati Iswalkar  
Head Procurement – Chryso India Pvt. Ltd.

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### Comments from keur :

In many companies, slow / non-moving inventory keeps getting generated. In some cases, it is possible to sell off such inventory as scrap. In other cases, selling as scrap is not feasible & write off is the only option. Both, selling as scrap or writing off has a negative impact on profit. It is important to deploy processes that help to prevent generation of slow / non moving inventory, otherwise it will be a permanent drain on profit.