



About KPC-ACD (Kirloskar Pneumatic Company – Air Compressor Division) :

KPC-ACD is engaged in design & manufacture of various types of air compressors (screw, centrifugal, reciprocating) for a range of Industries & applications.

Projects range from 7 days to 12 months & more. Although, the company makes standard machines, it's main business comes from non-standard machines. Each equipment is designed for a specific application & requires drawing/document approvals from customers & their consultants. Many times, third party inspection is involved during stage fabrication & for final inspection as well.

Client Quote :

“After nearly two years at KPCL’s air compressor division, Kedar and his team helped us greatly to reduce our inventory by 10%+ and our supply chain costs by 5%+ in an inflationary environment. Aside from this, we also saw major productivity improvements, meaning the same team was able to get growth without expanding our costs. These changes were achieved by bringing in a lot of new processes and better distribution of data through numerous easy to read digital dashboards. Additionally, many of our SOP’s were refined and new concepts were introduced which have helped to reduce conversion time. Overall, the changes helped us to expand our bottom line..”

Aman Kirloskar
Director

Comments from keur :

This is a classic example of how our work impacts several key parameters of any business. In this case, it is – inventory, working capital, productivity, digitization & delivery lead time. It is not easy to improve all these parameters simultaneously. In spite of that, we have been able to repeat such successes in other companies. This ability is what gives us business by reference – clients recommending our services to their friends / relatives.